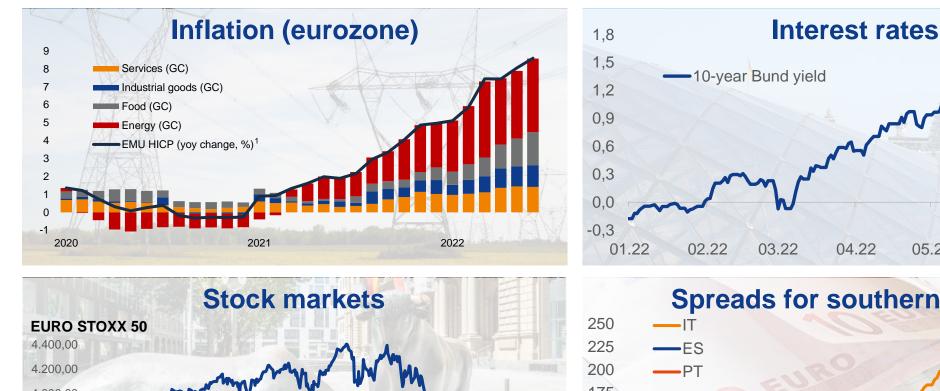


## Economic conditions in first half of 2022: geopolitics determine the markets









<sup>&</sup>lt;sup>1</sup> HICP = harmonized index of consumer prices.

## Results of the DZ BANK Group for the first half of 2022

Good financial performance

Very healthy customer business Unremarkable risk situation

Focus on efficiency

Solid capital base

€1.14 billion

**Profit before taxes** 

€ 3.2 billion

Net interest income / net fee and commission income / gains and losses on trading activities

€ 60 million

Loss allowances additions

**65.1** percent

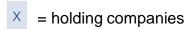
Cost/income ratio

**13.3** percent

**Common equity Tier 1 capital** ratio

# DZ BANK Group: Income statement by group company

| € million                                        | Jan. 1–<br>Jun. 30, 2022 | Jan. 1–<br>Jun. 30, 2021 | Change<br>(%) |
|--------------------------------------------------|--------------------------|--------------------------|---------------|
| BSH                                              | 168                      | 54                       | >100.0        |
| R+V                                              | -30                      | 482                      | >100.0        |
| TeamBank                                         | 68                       | 84                       | -19.0         |
| UMH                                              | 371                      | 825                      | -55.0         |
| DZ BANK – central institution and corporate bank | 369                      | 215                      | +71.6         |
| DZ HYP                                           | 335                      | 287                      | +16.7         |
| DZ PRIVATBANK                                    | 19                       | 19                       | +0.0          |
| VR Smart Finanz                                  | 3                        | 0                        | >100.0        |
| DVB                                              | 131                      | 70                       | +87.1         |
| DZ BANK – holding function                       | -143                     | -139                     | -2.9          |
| Other/Consolidation                              | -150                     | -68                      | >100.0        |
| Profit before taxes                              | 1,141                    | 1,829                    | -37.6         |
|                                                  |                          |                          |               |

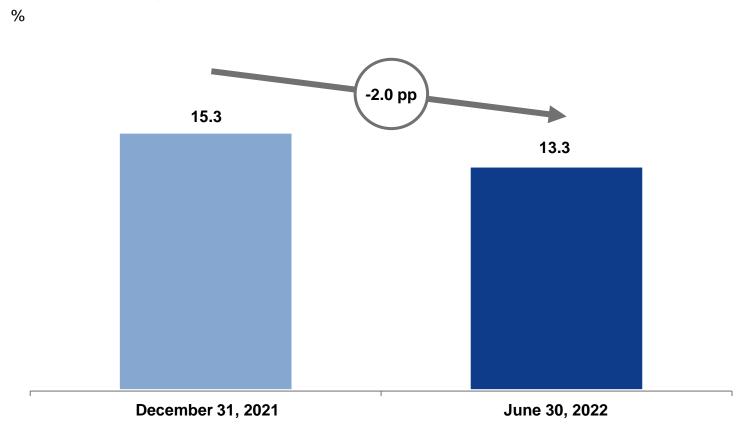


x = companies assigned to the central institution and corporate bank



# Solid capital base, temporary fall in capital ratios, largely for accounting reasons at R+V

### Common equity Tier 1 capital ratio



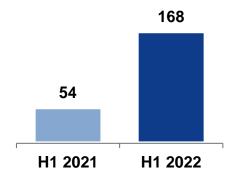
- Stable operating performance for the capital base
- Decline in the first half of 2022 mainly due to IFRS effects at R+V as a result of interest-rate rises
- Divergence between the fair value measurement of assets (IFRS 9, 2018) and of equity and liabilities (IFRS 17, for the first time in 2023)
- Decline of a temporary nature, with some compensatory effects expected in 2023

# Segments: Home savings/consumer home finance, insurance

#### Profit before taxes

€ million

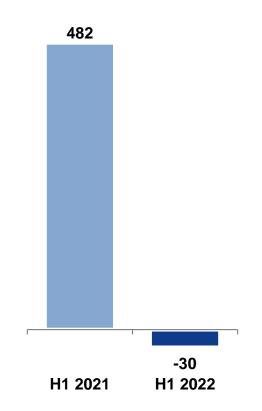






- Home savings: Increase in new business to €16.1 billion (H1 2021: €14.7 billion)
- Home finance: Stable new business amounting to €10.3 billion (H1 2021: €10.3 billion)
- BSH has a robust market position (market share of 28.6% in Germany)
- Profit before taxes: Positive financial performance, due in particular to the reversal of provisions relating to building society operations

### **Profit/loss before taxes**





- Good operating performance
- Gross premiums written of
   €10.9 billion, higher than the figure for
   the prior-year period of €10.6 billion –
   increase in all segments
- Profit/loss before taxes: Large decline in the gains and losses on investments held by insurance companies as a result of the situation in the capital markets combined with IFRS-related effects

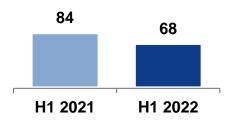


## Segments: Consumer finance business, asset management

#### **Profit before taxes**

€ million

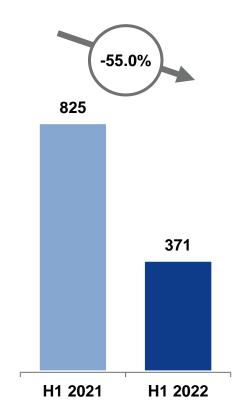






- Volume of new business increased to €1.8 billion (H1 2021: €1.5 billion) in a challenging market environment
- Loans and advances to customers increased slightly to €9.5 billion
- Growth in the number of customers in the first half of the year to more than 1 million for the first time
- Decrease in profit before taxes resulted mainly from unusually low loss allowances in the prior-year period







- Capital-markets-related fall in assets under management to €415.6 billion (December 31, 2021: €454.1 billion)
- Good **net inflows** from both retail customers (€8.1 billion) and institutional customers (€1.5 billion) despite the market conditions
- Profit before taxes fell because of increased performance-related income in the prior-year period

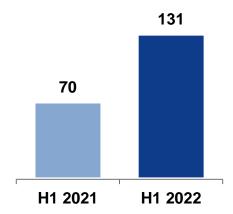


# **Segments: Transport finance, DZ BANK – holding function**

#### **Profit before taxes**

€ million



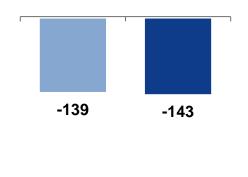




- Continuing reduction of the portfolio;
  merger into DZ BANK legally completed in mid-August upon entry in the commercial register
- Current volume of lending to customers stood at €0.9 billion (€1.6 billion at end of 2021 and €19.4 billion at end of 2017)
- Profit before taxes boosted by net reversals of loss allowances and by positive valuation effects

### Loss before taxes









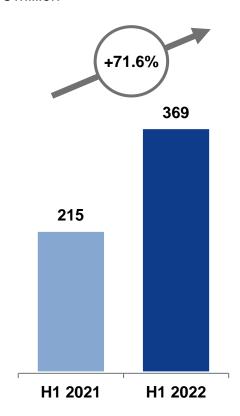
- This segment is a cost center for expenses in connection with the holding function
- Slightly higher loss before taxes due to an increase in the pro rata share of the bank levy



## Segments: Central institution and corporate bank, commercial real estate finance

#### Profit before taxes

€ million

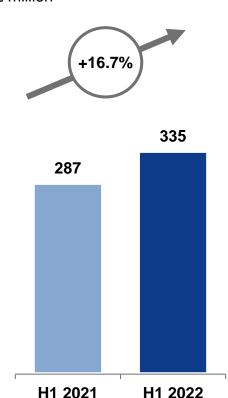




- Very good operating performance in all divisions
- Growth in customer business with an increase in the corporate banking lending volume to €72.9 billion (December 31, 2021: €67.3 billion)
- Consistently positive performance in payments processing with an increase in transactions to 4.5 billion (H1 2021: 4.1 billion)
- Slight decrease in depositary business due to the capital market situation
- Very good level of profit before taxes, with IFRS-related volatility in gains and losses on trading activities

## Profit before taxes

€ million



H1 2022



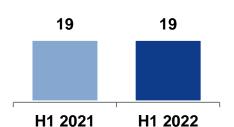
- New business with corporate customers rises from €3.7 billion to €4.0 billion
- Slight decline in new business with retail customers (€1.0 billion compared with €1.4 billion in first half of 2021)
- Overall volume of real estate finance up from €55.5 billion to €56.1 billion
- Profit before taxes influenced by very stable operating performance despite worsening economic environment



# Segments: Private banking, finance solutions for the self-employed and small businesses

#### Profit before taxes

€ million



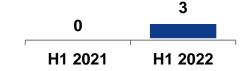
### **DZ PRIVATBANK**

- Good operating performance in private banking, in the depositary business, and in the lending business
- Capital-markets-related decreases in assets under management (down by 6.5%) and assets under custody (down by 7.2%)
- Stable financial performance

## **Profit before taxes**



- Increase in the volume of new business to €464 million (H1 2021: €432 million)
- **Number of customers** goes up too, by 7,000
- At €3 million, profit before taxes improved compared with the prior-year period (€0 million)
- Following the strategic realignment, the focus continues to be on growth in the core business of being a digital provider of finance for the self-employed and small businesses





## **Outlook**

- Continuation of growth strategy in all operating segments
- Key areas of investment: Sustainability, digitalization of the customer interface, platforms, modernization of process and IT structures, payments processing and blockchain, modern and mobile ways of working
- Continuation of collaborative relationship with the cooperative banks
- The situation in the economy and the capital markets will be monitored closely
- Earnings forecast for 2022: Very volatile environment; profit before taxes at the lower end of the long-term target range of €1.5 billion to €2 billion

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